SCHWARTZ

DESIGN SHOWROOMS



SCHWARTZ
DESIGN SHOWROOMS



ALEXIS VARBERO
OWNER + CEO

Thank you for your interest in Schwartz Design Showroom, a family-owned business that's been a rich resource for designers, architects and builders for over 75 years. We are happy to be considered as part of your vendor portfolio.

As an interior design showroom exclusively to the trade, our mission is to support our designers throughout the process. Our goal is to inspire you to create unique experiences for your clients while helping you grow your business. That is why our expansive showrooms located in Edison, NJ, Peapack-Gladstone, NJ and Stamford, CT are infused with the latest in fine furniture, lighting, textiles & wallcoverings, accessories, art, and hardware. In addition, our talented, experienced staff is on hand to help you with all the details, from researching and ordering to follow-up and customer service. Our skillful design associates understand the industry and are known for providing personalized support to all of the designers who work with us.

We also host events and seminars with a surplus of leading industry professionals including the likes of designer and author Thom Filicia, owner and creative director of Old Biscayne, Gretchen Gabrielli, design consultant for Lloyd Princeton, LuAnn Nigara and many more.

Come visit us at any of our three showrooms or work with us virtually via FaceTime or Zoom. Head to schwartzdesignshowroom.com to preview our Vendor Catalog and for more inspiration follow us on instagram @schwartzdesignshowroom.

Thank you again for your interest in Schwartz Design Showrooms. We look forward to the opportunity to work together.

Kind Regards,

Alexis

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CONTACT INFORMATION

PRESIDENT + CEO

Alexis Varbero	President + CEO	alexis@schwartzdesignshowroom.com
Tracey Heinemann	Chief Marketing Officer	tracey@schwartzdesignshowroom.com
Heather Desmond	Accessories + Art Buyer	heatherd@schwartzdesignshowroom.com

EDISON, NJ

Wendy Perry	Showroom Manager	wendy@schwartzdesignshowroom.com
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PEAPACK, NJ

Heather Connell	Showroom Manager	heather@schwartzdesignshowroom.com
Leslie Long	Accounts Receivable	leslie@schwartzdesignshowroom.com
Allison Schnoor	Sales Associate	allison@schwartzdesignshowroom.com
Theresa Peterson	Sales Associate	theresa@schwartzdesignshowroom.com

STAMFORD, CT

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Cynthia Smith	Sales Support	cynthia@schwartzdesignshowroom.com

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EDISON
80 Fulton Street
Edison, NJ 08817
732.205.0291

PEAPACK & GLADSTONE
3 School Street
Peapack, NJ 07977
732.769.6744

STAMFORD
330 Fairfield Avenue
Stamford, CT 06902
203.817.0433

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WE PUT A PREMIUM ON SERVICE

- Knowledgeable sales team with decades of combined experience
- Coordinate details with vendors and fulfillment centers
- Comprehensive library of vendor sources both online and in person
- Tracking from inception of sale to delivery to expedite process
- CAD layout and room design
- Manage claims
- Rewards program

DESIGNER LOYALTY PROGRAM — HOW IT WORKS

WHEN POINTS ARE CALCULATED

- Loyalty credits are calculated at the end of December.
- Credits are based on orders delivered and fully paid between January 1 and December 31 of that calendar year.

WHEN POINTS CAN BE USED

- Credits are available beginning in Q1 of the following year.
- They can be used on new orders placed during that year.

WHAT'S EXCLUDED

- Fabric and wallpaper
- Tax, freight, local delivery, and drop-ship fees
- Loyalty credits cannot be applied to fabric or wallpaper orders.

HOW LOYALTY CREDITS ARE EARNED

- A $10,000 minimum in paid invoices is required within a calendar year.
- Earn $100 in credit for every $10,000 in paid invoices.
- For every $100,000 in paid invoices, receive an additional $500 bonus credit.

EXAMPLE

A designer with $50,000 in paid invoices during one calendar year earns:

- $100 for $10–$20K
- $100 for $20–$30K
- $100 for $30–$40K
- $100 for $40–$50K

Total credit: $400, available to use the following year.

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ACCESSORY BORROWING PROTOCOL

In the dynamic world of interior design, the artistry captured in photo shoots is a powerful tool for showcasing creativity and attracting attention. Schwartz Design Showrooms is delighted to support designers in this endeavor by offering our exquisite accessories for photo shoots. To ensure a seamless collaboration and mutual benefit, we have established the "Accessory Borrowing Protocol for Photo Shoots." These guidelines are crafted to provide clarity, protect the integrity of our products, and foster a symbiotic relationship between our clients and Schwartz Design Showrooms. By adhering to these rules, designers not only enhance the visual impact of their projects but also contribute to the promotion of our showroom and our respective vendor partners. We appreciate your commitment to these principles and look forward to a successful partnership that elevates both your designs and our brand.

TAGGING ON INSTAGRAM

- When featuring Schwartz Design Showrooms' accessories in your photo shoot, it is mandatory to tag ***@SchwartzDesignShowroom*** on Instagram in all related posts and stories.

CONDITION OF PRODUCTS

- Return all borrowed products in the same condition they were received. Any damages or wear should be reported immediately.

SCHEDULE APPOINTMENT

- Contact showroom in advance to schedule an appointment to shop full range of accessories. This allows us to ensure a designated staff member is on hand and ready to assist with your selections.

NOTIFICATION OF LOAN DURATION

- Notify Schwartz Design Showrooms staff in advance of the expected duration for which you will be borrowing the accessories. This allows us to manage inventory and plan for future requests.

IMAGERY FOR MARKETING

- Provide high-quality images of the photo shoot featuring Schwartz Design Showrooms' accessories. These images will be used for marketing purposes, including social media, website, and promotional materials.

CONTACT INFORMATION FOR CREDIT

- Supply editors with all necessary contact information for Schwartz Design Showrooms when submitting images for publication. This should include the showroom's name, address, phone number, email, website and instagram feed.

ACKNOWLEDGMENT IN PRINT & DIGITAL PRESS

- Ensure that Schwartz Design Showrooms are credited appropriately in any magazines or publications where the images are featured. This includes mentioning the showroom's name and providing a brief description if required.

RETURN DEADLINE

- Adhere to the agreed-upon deadline for returning the borrowed accessories. Extensions may be requested in advance if needed, and approval will be subject to availability.

HANDLING & TRANSPORTATION

- Handle all accessories with care during transportation and the photo shoot. Use appropriate packaging and precautions to prevent any damage.

PROMOTION COLLABORATION

- Be open to collaboration with Schwartz Design Showrooms for additional promotion opportunities. This may include joint social media features, blog posts, or other promotional activities.

THANK YOU FOR YOUR COOPERATION AND CREATIVITY!

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PHOTOSHOOT LOAN POLICIES

This document outlines the policies and procedures for the loan of accessories, furniture, and art from Schwartz Design Showroom for use in photoshoots and/or showhouses. This ensures that all loans are managed efficiently and fairly, and that items are returned in good condition.

POLICIES

APPOINTMENT & LOAN AGREEMENT
- All loans must be scheduled by appointment.
- Designers must sign a Loan Agreement prior to borrowing any items.

LOAN FEES
- A non-refundable fee will be charged for all loans.
- Loan of up to 10 items: $250
- Loan of 11 or more items: $500
- Oversized items (including furniture, art, or mirrors): $1,000
- The fee will be applied towards the final purchase if the items are bought. If no items are purchased, Schwartz will retain the fee.

RESPONSIBILITY & TRANSPORTATION
- Designers are responsible for the transportation of all loaned items.
- It is recommended to use a professional mover for larger pieces (including furniture, art and mirrors) to ensure safe transport.

CONDITION & CARE OF LOANED ITEMS
- All items must be returned in the same condition as they were borrowed.
- Any damage or loss of items will be the designer's responsibility and may incur additional charges.

LOAN DURATION
- The loan period is typically 72 hours, unless otherwise agreed upon in writing.
- Extensions may be granted on a case-by-case basis and may incur additional fees.

RETURN OF ITEMS
- All items must be returned by the agreed-upon date.
- Late returns will incur a late fee of $50 per day.

PURCHASE OF LOANED ITEMS
- If the designer decides to purchase any of the loaned items, the loan fee will be applied towards the final purchase price.
- A purchase decision should be communicated to Schwartz Design Showroom before the end of the loan period.

PROCEDURES

SCHEDULING AN APPOINTMENT
- Contact Schwartz Design Showroom to schedule an appointment for selecting loan items. Appointments can be made with the contacts listed for each location.

SIGNING THE LOAN AGREEMENT
- Upon selecting the items, the designer will be required to sign a Loan Agreement detailing the items, loan duration, and fees.
- A copy of the signed agreement will be provided to both the designer and Schwartz Design Showroom.

PAYMENT OF LOAN FEE
- The loan fee must be paid in full at the time of signing the Loan Agreement.
- Payments can be made via credit card, check, or direct bank transfer.

TRANSPORTING ITEMS
- Designers are responsible for arranging the transport of the items from and back to Schwartz Design Showroom.
- Professional movers are recommended for oversized items to prevent damage during transport.

RETURN PROCESS
- Items must be returned by the agreed-upon date and time.
- Upon return, items will be inspected for any damage or wear.
- Any damages will be assessed, and the designer will be notified of any additional charges.

PURCHASING LOANED ITEMS
- If the designer wishes to purchase any loaned items, they should notify Schwartz Design Showroom before the loan period ends.
- The loan fee will be deducted from the total purchase price of the items.

HANDLING DAMAGES & LOSSES
- If an item is damaged or lost, the designer must inform Schwartz Design Showroom immediately.
- An assessment will be conducted, and the designer will be responsible for the cost of repairs or replacement.

CONTACT

EDISON, NJ
Wendy Perry
732.205.0291
wendy@schwartzdesignshowroom.com

PEAPACK, NJ (THE BARN)
Heather Connell
732.769.6744
heather@schwartzdesignshowroom.com

STAMFORD, CT
Donna Murtha
203.817.0433
donna@schwartzdesignshowroom.com

LOAN DATES

FEES

FIRST NAME

LAST NAME

SIGNATURE

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POLICIES & PROCEDURES

SHOWROOM OPERATION

- Schwartz Design Showrooms (SDS) are open Monday through Friday, 10:00AM until 5:00PM. Special arrangements can be made. Please contact anyone in the Sales Department. No appointment is necessary, however we would love to know when you are coming and if there is anything we can help prepare for your meeting.
- Please bring your clients into the showroom. All pricing is at list.
- Accessories may be taken out of the showroom on approval. A check for the full amount is required. Lighting may be taken on approval as well; a restocking fee of $25 will be charged for any hanging chandelier that is returned. You will be invoiced for all the items not returned within 48 hours.
- SDS can receive small items i.e., lamps and small tables. There is a receiving and handling fee to be determined based on size and scope of order. We will open and inspect each item for damage. All charges are in addition to the manufacturer's own freight charges.
- Fabric and wood samples may be signed out of the showroom. Fabric samples must be returned within seven days, while all wood samples must be returned within 24–48 hours, or you will be charged $15. If you require samples for a longer period of time, we can order swatches from the manufacturer for you. Please keep in mind that some manufacturers charge for wood samples, so cost and shipping may apply.
- Please feel free to use our color copier for all your research needs. We can also scan and e-mail pictures to you if necessary.

PRICING INFORMATION

- Please direct all quote requests with all relevant information including your client's name and your warehouse, to your local showroom sales associate. All information is necessary to ensure proper pricing.
- Requests can be made via email, or in person. No pricing will be given over the phone.

FREIGHT + DELIVERY

- Freight rates below are to the Tri-State receiving warehouses.
- From North Carolina & Virginia is 10% or $125 minimum.
- From California is 12–20% or $175 minimum.
- From Texas is 12-15% or $125 minimum.
- Local delivery is established between you and your warehouse and is an additional, separate charge.

PLACING THE ORDER

- Once the quote has been approved, please send us a purchase order via e-mail. A Sales Order will be made up and sent to you for review and approval. It is imperative that you read and check all information for accuracy. A 50% deposit is due to place all furniture, lighting and accessory orders. If the item is being shipped directly to you or the client, 100% is due.
- Payment in full is required for all fabric and wallpaper orders.
- SDS accepts checks, designer's credit cards or wire transfers. A credit card authorization form can be found on our website under the Members section.
- COM, COM Application and finish information must be included on your purchase order or the manufacturer will not process it.
- All COM tagging and ship-to information will be provided on the sales order.

SHIPPING & FINAL PAYMENT

- You may check the status of your order at any time. Please use your sales order number as reference.
- Once the order ships from the manufacturer, the manufacturer will invoice SDS. We will in turn invoice you via email for the balance due. Payment is due in full at this time. All efforts are made to ensure that the order is paid in full and ready for release prior to its arrival at the receiving warehouse.
- Once released your warehouse will contact you directly to set up delivery.

BROKEN OR DAMAGED GOODS

- Note all damages on the delivery paperwork and make the delivery company aware of all issues. All damages at the time of delivery should be photographed.
- In order to accurately document damages, a Damage Report must include photos and be completed and emailed to:

EDISON: Jill Goldfarb
jill@schwartzdesignshowroom.com

STAMFORD: Lisa McAllister
lisa@schwartzdesignshowroom.com

PEAPACK: Theresa Malavarca-Peterson
theresa@schwartzdesignshowroom.com

- Minor repairs are easily made in your client's home by appointment. There is no charge to you or your client.

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FURNITURE

Adriana Hoyos
American Leather
Aronson Woodworks
Arteriors
Baker
Belle Meade Signature
Bernhardt
Bethel International
Bliss Studio
Braxton Culler
Brownstone
Burton James
Camlen Furniture
Canadel
Caracole
Century
Chaddock
Charleston Forge
Chelsea House
Cisco Home
Currey & Co
Cyan
Design Master Furniture
Dovetail
Essentials For Living
Fairfield Chair
Four Hands
Gabby Home
Global Views
Hancock & Moore
Hickory Chair
Hickory White
Highland House
Hooker
Interlude
Jamie Young Co
Jessica Charles
Jimeco
John Richard
Johnston Casuals
Jonathan Charles
Julian Chichester
Kindel
Kolkka
Lazar
Leathercraft
Lee Industries
Lexington
Made Goods
Maitland Smith
McGuire
Mitchell Gold + Bob Williams
Modern History
Mr Brown
Mr & Mrs Howard
Noir Furniture
Old Biscayne Designs
Oly
Palecek
Phillips Collection
Port 68
Port Eliot
Precedent
Redford House
Regina Andrew
Rene Cazares
Roberta Schilling
Robert James
Ro Sham Beaux
Sarried
Sherrill Occasional
Somerset Bay
Southern Home Collection
Stone International of Italy
Sublime Original
Swaim
Taylor King
Thayer Coggin
Theodore Alexander
The Tac Room
Tomlinson
Trica
Universal Furniture
Uttermost
Vanguard
Verellen
Villa & House
Wesley Allen
Wesley Hall
Woodbridge
Worlds Away



LIGHTING

Arteriors
Baker
Bethel International
Blueprint Lighting
Chelsea House
Currey & Co
Cyan
Dana Creath Designs
Fine Art Lamps
Gabby Home
Global Views
Hammerton
Hubbardton Forge
Hudson Valley Lighting Group
Jamie Young Co
John Richard
Julian Chichester
Made Goods
Mr Brown
Oly
Palecek
Port 68
Regina Andrew
Robert Abbey
Ro Sham Beaux
Theodore Alexander
Uttermost
Villa & House
Visual Comfort
Wildwood Lamps
Worlds Away



ACCESSORIES & RUGS

Arteriors
A. Sanoma Home
Bahari
Be Home
BIDKhome
Bliss Studio
Blomus
Blue Pheasant
Chelsea House
Cohab Space
Company C
Creative Co-Op
Cyan
Dovetail
dumæ
Eastern Accents
E Lawrence
Emissary
Essentials For Living
FlowDécor
Four Hands
Gabby Home
Global Views
Interlude
Jaipur
Jamie Young Co
Jill Rosenwald
Lawrence McCrae
Lily's Living
Made Goods
Maitland Smith
Mirror Image
Mistri
Modern History
Mr Brown
Natural Decorations Inc.
Noir Furniture
Oly
Palecek
Phillips Collection
Pigeon & Poodle
Port 68
Regina Andrew
Ro Sham Beaux
Sagebrook Home
Schwung
Serax
Surya
Texture
Theodore Alexander
Tozai Home
Treemasters
Uttermost
Villa & House
Wendy Reno Studios
Worlds Away



HARDWARE

Deco & Deco
Di Lusso Custom Design Hardware
Holland & Sherry
Trax Drapery Hardware

WINDOW HARDWARE

Brimar
Crown Hardware
Deco & Deco
Fabricut
Houlès
JF Fabrics
Unique Fine Fabrics

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TEXTILES & WALLCOVERINGS

ADO Goldkante
Aesthetics Wallcoverings
Alan Campbell
Anna French
Ardecora
Arnitex
Arte
A-Street Prints
Avant Garde
Bassett McNab
Black Edition
Boussac
Braquenie
Brewster Home Fashions
Brunschwig & Fils
Camengo
Carl Robinson
Carlucci
Caroline Cecil
Casadeco
Casal
Casamance
Casa Mia
Caselio
Charles Burger Paris
Chesapeake
China Seas
Chivasso
Christian Lacroix Maison
Christopher Farr Cloth
Clarence House
Clarke & Clarke
CMO Paris
Colefax and Fowler
Cole & Son
Cowtan & Tout
Daisy Bennett
Dedar
Designers Guild
Donghia
Eden Hall Inc
Élitis
Elizabeth Eakins
Etamine
Etten
Fabricut
Fadini-Borghi
Farano Italian Leather
Fox Linton
Francine Home Collection
Galbraith & Paul
Garrett Leather
Gianti Fabrics
GP & J Baker
Grey Watkins
Harlequin
Hartmann & Forbes
Hinson
Hodsoll McKenzie
Holland & Sherry
Holly Hunt
Home Couture
Houlès
ILIV
Innovations
Interior Fabrics Inc
JAB Anstoetz Fabrics
James Hare
Jane Churchill
JF Fabrics
Jim Thompson
John Derian
Joseph Noble
Kenneth James
Kerry Joyce Textiles
Kirkby Design
Kravet
Larsen
Laura Park
Lee Jofa
Lelièvre Paris
Le Manach
Leuven Home
Lillian August
Link
Luxury Fabrics and Furniture
Manuel Canovas
Marcus William
Mark Alexander
Material Works
Matthew Williamson
Maxwell Fabrics
Maya Romanoff
Misia
Missoni
Moon
Morris & Co
Mulberry Home
Nina Campbell
No. 9 Thompson
Novel Fabrics
Novus Resources
Old World Weavers
Omexco
Osborne & Little
Otis Textiles
Pacific Designs
Paper & Ink
Parete Walls
Perennials
Phillip Jeffries
Pierre Frey
Pindler
Pollack
Prodital Leather
Quadrille
Questex
Ralph Lauren
Raoul Textiles
Romo
Samuel & Sons
Sanderson
Savannah Hayes
Scalamandre
Schumacher
Scion
Seabrook Designs
Sedallo
S. Harris
Stout Textiles
Stroheim
Studio B
Studio Zen Wallcoverings
Telafina
Texture Fabrics
Theo
Thibaut
Thorp of London
Threads
Toiles De Mayenne
Travers
Trend
Ultrafabrics
Unique Fine Fabrics
United Fabrics
Vervain
Villa Nova
Wallquest
Warner Textures
Weitzner
William Yeoward
Winfield Thybony
Zimmer + Rohde
Zinc Textile
Zoffany



ART

Allyson Monson Photography
CHC Art
Julia Contacessi
Kate Stephenson Photography
K. Palm Fine Art
LDN Collections
Leftbank Art
Photoblend
Wendover
Zoe Bios Creative



OUTDOOR

Arteriors
Bernhardt
Braxton Culler
Brown Jordan
Century
Currey & Co
Dovetail
Four Hands
Lazar
Lee Industries
Lexington
Made Goods
McGuire
Palecek
Rene Cazares
Robert James
Southern Home Collection
Sublime Original
Summer Classics
Universal Furniture
Uttermost
Vanguard

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DAMAGE CLAIMS

Photos clearly showing the problem must accompany the claim form. Send photos and form by email or USPS to:

NEW JERSEY

Jill Goldfarb
Schwartz Design Showroom
80 Fulton Street
Edison, NJ 08817
jill@schwartzdesignshowroom.com

CONNECTICUT

Lisa McAllister
Schwartz Design Showroom
330 Fairfield Avenue
Stamford, CT 06902
lisa@schwartzdesignshowroom.com

DATE

DESIGNER NAME

PHONE #

CLIENT NAME

CLIENT ADDRESS

CLIENT PHONE #

PURCHASE ORDER #

MANUFACTURER

ITEM #

DESCRIPTION OF DAMAGE

DELIVERED BY

DATE DELIVERED

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CREDIT CARD AUTHORIZATION

○ ○ ○

CARD NUMBER

EXPIRATION DATE ____ / ____ SECURITY CODE*

COMPANY NAME

NAME ON CARD

SALES ORDER

BILLING ADDRESS

CHARGE AMOUNT

○ Deposit
○ Final Payment
○ Payment in Full

CITY

STATE ZIP CODE

CARD HOLDER'S PHONE ( ) –

EMAIL ADDRESS**

AUTHORIZED SIGNATURE

DATE

* 3 (MC / Visa) or 4 (AmEx) digits printed on the reverse side of the card.

** A receipt will be emailed once the credit card has been charged