

SCHWARTZ

DESIGN SHOWROOMS





ALEXIS VARBERO

OWNER + CEO

Thank you for your interest in Schwartz Design Showroom, a family-owned business that's been a rich resource for designers, architects and builders for over 75 years. We are happy to be considered as part of your vendor portfolio.

As an interior design showroom exclusively to the trade, our mission is to support our designers throughout the process. Our goal is to inspire you to create unique experiences for your clients while helping you grow your business. That is why our expansive showrooms located in Edison, NJ, Peapack-Gladstone, NJ and Stamford, CT are infused with the latest in fine furniture, lighting, textiles & wallcoverings, accessories, art, and hardware. In addition, our talented, experienced staff is on hand to help you with all the details, from researching and ordering to follow-up and customer service. Our skillful design associates understand the industry and are known for providing personalized support to all of the designers who work with us.

We also host events and seminars with a surplus of leading industry professionals including the likes of designer and author Thom Filicia, owner and creative director of Old Biscayne, Gretchen Gabrielli, design consultant for Lloyd Princeton, LuAnn Nigara and many more.

Come visit us at any of our three showrooms or work with us virtually via FaceTime or Zoom. Head to schwartzdesignshowroom.com to preview our Vendor Catalog and for more inspiration follow us on instagram @schwartzdesignshowroom.

Thank you again for your interest in Schwartz Design Showrooms. We look forward to the opportunity to work together.

Kind Regards,

A handwritten signature in black ink that reads "Alexis". The signature is written in a cursive, flowing style.

Alexis

CONTACT INFORMATION

PRESIDENT + CEO

Alexis Varbero	President + CEO	alexis@schwartzdesignshowroom.com
Tracey Heinemann	Chief Marketing Officer.....	tracey@schwartzdesignshowroom.com
Heather Desmond	Accessories + Art Buyer.....	heatherd@schwartzdesignshowroom.com

EDISON, NJ

Wendy Perry	Showroom Manager.....	wendy@schwartzdesignshowroom.com
Jill Goldfarb	Customer Service & Logistics.....	jill@schwartzdesignshowroom.com
Fran Manfre	Sample Requests.....	fran@schwartzdesignshowroom.com
Lana Buniewicz	Furniture Sales.....	lana@schwartzdesignshowroom.com
Beth San Filippo	Furniture Sales.....	beth@schwartzdesignshowroom.com
Mary Ann Alvine	Textiles & Wallcoverings Sales.....	maryann@schwartzdesignshowroom.com
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Sami Spurr	Sales Associate	sami@schwartzdesignshowroom.com
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Donna Erskine	Accounts Receivable.....	donnae@schwartzdesignshowroom.com

PEAPACK & GLADSTONE, NJ

Heather Connell	Showroom Manager.....	heather@schwartzdesignshowroom.com
Leslie Long	Accounts Receivable.....	leslie@schwartzdesignshowroom.com
Theresa Peterson	Sales Associate	theresa@schwartzdesignshowroom.com
Allison Schnoor	Sales Associate	theresa@schwartzdesignshowroom.com

STAMFORD, CT

Donna Murtha	Showroom Manager.....	donna@schwartzdesignshowroom.com
Bela Thakker	Accounts Receivable.....	bela@schwartzdesignshowroom.com
Lisa McAllister	Customer Service + Operations.....	lisa@schwartzdesignshowroom.com
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Nancy Harris	Textiles & Wallcoverings Sales.....	nancy@schwartzdesignshowroom.com
Cynthia Smith	Sales Support.....	cynthia@schwartzdesignshowroom.com
Marina Kotovnikov	Sales Support.....	marina@schwartzdesignshowroom.com

EDISON

80 Fulton Street
Edison, NJ 08817
732.205.0291

PEAPACK & GLADSTONE

3 School Street
Peapack, NJ 07977
732.769.6744

STAMFORD

330 Fairfield Avenue
Stamford, CT 06902
203.817.0433

WE PUT A PREMIUM ON SERVICE

- Knowledgeable sales team with decades of combined experience
- Coordinate details with vendors and fulfillment centers
- Comprehensive library of vendor sources both online and in person
- Tracking from inception of sale to delivery to expedite process
- CAD layout and room design
- Manage claims
- Rewards program

DESIGNER LOYALTY PROGRAM – HOW IT WORKS

WHEN POINTS ARE CALCULATED

- Loyalty credits are calculated at the end of December.
- Credits are based on orders delivered and fully paid between January 1 and December 31 of that calendar year.

WHEN POINTS CAN BE USED

- Credits are available beginning in Q1 of the following year.
- They can be used on new orders placed during that year.

WHAT'S EXCLUDED

- Fabric and wallpaper
- Tax, freight, local delivery, and drop-ship fees
- Loyalty credits cannot be applied to fabric or wallpaper orders.

HOW LOYALTY CREDITS ARE EARNED

- A \$10,000 minimum in paid invoices is required within a calendar year.
- Earn \$100 in credit for every \$10,000 in paid invoices.
- For every \$100,000 in paid invoices, receive an additional \$500 bonus credit.

EXAMPLE

A designer with \$50,000 in paid invoices during one calendar year earns:

- \$100 for \$10–\$20K
- \$100 for \$20–\$30K
- \$100 for \$30–\$40K
- \$100 for \$40–\$50K

Total credit: \$400, available to use the following year.

ACCESSORY BORROWING PROTOCOL

In the dynamic world of interior design, the artistry captured in photo shoots is a powerful tool for showcasing creativity and attracting attention. Schwartz Design Showrooms is delighted to support designers in this endeavor by offering our exquisite accessories for photo shoots. To ensure a seamless collaboration and mutual benefit, we have established the “Accessory Borrowing Protocol for Photo Shoots.” These guidelines are crafted to provide clarity, protect the integrity of our products, and foster a symbiotic relationship between our clients and Schwartz Design Showrooms. By adhering to these rules, designers not only enhance the visual impact of their projects but also contribute to the promotion of our showroom and our respective vendor partners. We appreciate your commitment to these principles and look forward to a successful partnership that elevates both your designs and our brand.

TAGGING ON INSTAGRAM

- When featuring Schwartz Design Showrooms’ accessories in your photo shoot, it is mandatory to tag **@SchwartzDesignShowroom** on Instagram in all related posts and stories.

CONDITION OF PRODUCTS

- Return all borrowed products in the same condition they were received. Any damages or wear should be reported immediately.

SCHEDULE APPOINTMENT

- Contact showroom in advance to schedule an appointment to shop full range of accessories. This allows us to ensure a designated staff member is on hand and ready to assist with your selections.

NOTIFICATION OF LOAN DURATION

- Notify Schwartz Design Showrooms staff in advance of the expected duration for which you will be borrowing the accessories. This allows us to manage inventory and plan for future requests.

IMAGERY FOR MARKETING

- Provide high-quality images of the photo shoot featuring Schwartz Design Showrooms’ accessories. These images will be used for marketing purposes, including social media, website, and promotional materials.

CONTACT INFORMATION FOR CREDIT

- Supply editors with all necessary contact information for Schwartz Design Showrooms when submitting images for publication. This should include the showroom’s name, address, phone number, email, website and instagram feed.

ACKNOWLEDGMENT IN PRINT & DIGITAL PRESS

- Ensure that Schwartz Design Showrooms are credited appropriately in any magazines or publications where the images are featured. This includes mentioning the showroom’s name and providing a brief description if required.

RETURN DEADLINE

- Adhere to the agreed-upon deadline for returning the borrowed accessories. Extensions may be requested in advance if needed, and approval will be subject to availability.

HANDLING & TRANSPORTATION

- Handle all accessories with care during transportation and the photo shoot. Use appropriate packaging and precautions to prevent any damage.

PROMOTION COLLABORATION

- Be open to collaboration with Schwartz Design Showrooms for additional promotion opportunities. This may include joint social media features, blog posts, or other promotional activities.

THANK YOU FOR YOUR COOPERATION AND CREATIVITY!

PHOTOSHOOT LOAN POLICIES

This document outlines the policies and procedures for the loan of accessories, furniture, and art from Schwartz Design Showroom for use in photoshoots and/or showhouses. This ensures that all loans are managed efficiently and fairly, and that items are returned in good condition.

POLICIES

APPOINTMENT & LOAN AGREEMENT

- All loans must be scheduled by appointment.
- Designers must sign a Loan Agreement prior to borrowing any items.

LOAN FEES

- A non-refundable fee will be charged for all loans.
- Loan of up to 10 items: \$250
- Loan of 11 or more items: \$500
- Oversized items (including furniture, art, or mirrors): \$1,000
- The fee will be applied towards the final purchase if the items are bought. If no items are purchased, Schwartz will retain the fee.

RESPONSIBILITY & TRANSPORTATION

- Designers are responsible for the transportation of all loaned items.
- It is recommended to use a professional mover for larger pieces (including furniture, art and mirrors) to ensure safe transport.

CONDITION & CARE OF LOANED ITEMS

- All items must be returned in the same condition as they were borrowed.
- Any damage or loss of items will be the designer's responsibility and may incur additional charges.

LOAN DURATION

- The loan period is typically 72 hours, unless otherwise agreed upon in writing.
- Extensions may be granted on a case-by-case basis and may incur additional fees.

RETURN OF ITEMS

- All items must be returned by the agreed-upon date.
- Late returns will incur a late fee of \$50 per day.

PURCHASE OF LOANED ITEMS

- If the designer decides to purchase any of the loaned items, the loan fee will be applied towards the final purchase price.
- A purchase decision should be communicated to Schwartz Design Showroom before the end of the loan period.

PROCEDURES

SCHEDULING AN APPOINTMENT

- Contact Schwartz Design Showroom to schedule an appointment for selecting loan items. Appointments can be made with the contacts listed for each location.

SIGNING THE LOAN AGREEMENT

- Upon selecting the items, the designer will be required to sign a Loan Agreement detailing the items, loan duration, and fees.
- A copy of the signed agreement will be provided to both the designer and Schwartz Design Showroom.

PAYMENT OF LOAN FEE

- The loan fee must be paid in full at the time of signing the Loan Agreement.
- Payments can be made via credit card, check, or direct bank transfer.

TRANSPORTING ITEMS

- Designers are responsible for arranging the transport of the items from and back to Schwartz Design Showroom.
- Professional movers are recommended for oversized items to prevent damage during transport.

RETURN PROCESS

- Items must be returned by the agreed-upon date and time.
- Upon return, items will be inspected for any damage or wear.
- Any damages will be assessed, and the designer will be notified of any additional charges.

PURCHASING LOANED ITEMS

- If the designer wishes to purchase any loaned items, they should notify Schwartz Design Showroom before the loan period ends.
- The loan fee will be deducted from the total purchase price of the items.

HANDLING DAMAGES & LOSSES

- If an item is damaged or lost, the designer must inform Schwartz Design Showroom immediately.
- An assessment will be conducted, and the designer will be responsible for the cost of repairs or replacement.

CONTACT

EDISON, NJ

Wendy Perry
732.205.0291
wendy@schwartzdesignshowroom.com

PEAPACK, NJ (THE BARN)

Heather Connell
732.769.6744
heather@schwartzdesignshowroom.com

STAMFORD, CT

Donna Murtha
203.817.0433
donna@schwartzdesignshowroom.com

LOAN DATES

FEES

FIRST NAME

LAST NAME

SIGNATURE

POLICIES & PROCEDURES

SHOWROOM OPERATION

- Schwartz Design Showrooms (SDS) are open Monday through Friday, 10:00AM until 5:00PM. Special arrangements can be made. Please contact anyone in the Sales Department. No appointment is necessary, however we would love to know when you are coming and if there is anything we can help prepare for your meeting.
- Please bring your clients into the showroom. All pricing is at list.
- Accessories may be taken out of the showroom on approval. A check for the full amount is required. Lighting may be taken on approval as well; a restocking fee of \$25 will be charged for any hanging chandelier that is returned. You will be invoiced for all the items not returned within 48 hours.
- SDS can receive small items i.e., lamps and small tables. There is a receiving and handling fee to be determined based on size and scope of order. We will open and inspect each item for damage. All charges are in addition to the manufacturer's own freight charges.
- Fabric and wood samples may be signed out of the showroom. Fabric samples must be returned within seven days, while all wood samples must be returned within 24–48 hours, or you will be charged \$15. If you require samples for a longer period of time, we can order swatches from the manufacturer for you. Please keep in mind that some manufacturers charge for wood samples, so cost and shipping may apply.
- Please feel free to use our color copier for all your research needs. We can also scan and e-mail pictures to you if necessary.

PRICING INFORMATION

- Please direct all quote requests with all relevant information including your client's name and your warehouse, to your local showroom sales associate. All information is necessary to ensure proper pricing.
- Requests can be made via email, or in person. No pricing will be given over the phone.

FREIGHT + DELIVERY

- Freight rates below are to the Tri-State receiving warehouses.
- From North Carolina & Virginia is 10% or \$125 minimum.
- From California is 12–20% or \$175 minimum.
- From Texas is 12-15% or \$125 minimum.
- Local delivery is established between you and your warehouse and is an additional, separate charge.

PLACING THE ORDER

- Once the quote has been approved, please send us a purchase order via e-mail. A Sales Order will be made up and sent to you for review and approval. It is imperative that you read and check all information for accuracy. A 50% deposit is due to place all furniture, lighting and accessory orders. If the item is being shipped directly to you or the client, 100% is due.
- Payment in full is required for all fabric and wallpaper orders.
- SDS accepts checks, designer's credit cards or wire transfers. A credit card authorization form can be found on our website under the Members section.
- COM, COM Application and finish information must be included on your purchase order or the manufacturer will not process it.
- All COM tagging and ship-to information will be provided on the sales order.

SHIPPING & FINAL PAYMENT

- You may check the status of your order at any time. Please use your sales order number as reference.
- Once the order ships from the manufacturer, the manufacturer will invoice SDS. We will in turn invoice you via email for the balance due. Payment is due in full at this time. All efforts are made to ensure that the order is paid in full and ready for release prior to its arrival at the receiving warehouse.
- Once released your warehouse will contact you directly to set up delivery.

BROKEN OR DAMAGED GOODS

- Note all damages on the delivery paperwork and make the delivery company aware of all issues. All damages at the time of delivery should be photographed.
- In order to accurately document damages, a Damage Report must include photos and be completed and emailed to:

EDISON: Jill Goldfarb
jill@schwartzdesignshowroom.com

STAMFORD: Lisa McAllister
lisa@schwartzdesignshowroom.com

PEAPACK: Theresa Malavarca-Peterson
theresa@schwartzdesignshowroom.com

- Minor repairs are easily made in your client's home by appointment. There is no charge to you or your client.

SCHWARTZ

DESIGN SHOWROOMS



FURNITURE

American Leather
 Aronson Woodworks
 Arteriors
 Artifacts
 Baker
 Belle Meade Signature
 Bernhardt
 Bethel International
 Bliss Studio
 Bolier
 Braxton Culler
 Brownstone
 Burton James
 Camlen Furniture
 Canadel
 Caracole
 Century
 Chaddock
 Charleston Forge
 Chelsea House
 Cisco Brothers
 Councill
 Currey & Co
 Cyan
 Decorative Crafts
 Design Master Furniture
 Directional
 Dovetail
 Essentials for Living
 Fairfield Chair
 Four Hands
 Gabby Home
 Gar
 Global Views
 Hancock & Moore
 Hekman
 Hickory Chair
 Hickory White
 Highland House
 Hooker
 Interlude
 Jamie Young
 Jessica Charles
 Jimco
 John Richard
 Johnston Casuals
 Jonathan Charles
 Julian Chichester

Kindel
 Kolkka
 Lazar
 Leathercraft
 Lee
 Leuven Home
 Lexington
 MacKenzie-Dow
 Made Goods
 Maitland Smith
 McGuire
 Modern History
 Mr & Mrs Howard
 Mr Brown
 Noir
 Old Biscayne
 Oly
 Palecek
 Port 68
 Port Eliot
 Precedent
 Redford House
 Regina Andrew
 Rene Cazares
 Ro Sham Beaux
 Robert James
 Roberta Schilling
 Sarried
 Sherrill Occasional
 Somerset Bay
 Southern Home Collection
 Sublime Original
 Swaim
 Taylor King
 Thayer Coggin
 The Tac Room
 Theodore Alexander
 Tomlinson
 Trica
 Universal Furniture
 Uttermost
 Vanguard
 Verellen
 Villa & House
 Wesley Allen
 Wesley Hall
 Woodbridge
 Woodland
 Worlds Away



LIGHTING

Arteriors
 Bethel International
 Blueprint Lighting
 Chelsea House
 Currey & Co
 Cyan
 Dana Creath Designs
 Emissary
 Fine Art Lamps
 Gabby Home
 Global Views
 Hammerton
 Hubbardton Forge
 Hudson Valley Lighting Group
 Jamie Young
 John Richard
 Julian Chichester
 Made Goods
 Maitland Smith
 Mr Brown
 Oly
 Palecek
 Port 68
 Regina Andrew
 Ro Sham Beaux
 Robert Abbey
 Theodore Alexander
 Uttermost
 Vermont Modern
 Villa & House
 Visual Comfort
 Wildwood Lamps
 Worlds Away



HARDWARE

Deco & Deco
 Di Lusso Custom Design Hardware
 Holland & Sherry
 Matthew Studio NYC

WINDOW HARDWARE

Brimar
 Crown Hardware
 Deco & Deco
 Fabricut
 Houllès
 JF Fabrics
 Unique Fine Fabrics



ACCESSORIES & RUGS

A. Sanoma Home
 Arteriors
 Bahari
 Bethel International
 BIDKhome
 Bliss Studio
 Chelsea House
 Cohab Space
 Company C
 Cyan
 Dira
 DMI Floors
 dumæ
 Eastern Accents
 Eichholtz
 Emissary
 Essentials For Living
 FlowDécor
 Four Hands
 Friedman Brothers
 Gabby Home
 Global Views
 Interlude
 Jaipur
 Jamie Young
 Jill Rosenwald
 Lawrence McCrae
 Lily's Living
 L&M Rugs
 Made Goods
 Maitland Smith
 Mirror Image
 Mistri
 Modern History
 Mr Brown
 Natural Decorations Inc.
 Noir Furniture
 Oly
 Palecek
 Pigeon & Poodle
 Port 68
 Regina Andrew
 Ro Sham Beaux
 Schwung
 Serax
 Surya
 Theodore Alexander
 Treemasters
 Uttermost
 Villa & House
 Worlds Away

SCHWARTZ

DESIGN SHOWROOMS



TEXTILES & WALLCOVERINGS

A-Street Prints
ADO Goldkante
Aesthetics Wallcoverings
Alan Campbell
Anna French
Ardecora
Arnitex
Arte
Avant Garde
Bassett McNab
Black Edition
Boussac
Braquenie
Brewster Home Fashions
Brunschwig & Fils
Camengo
Carl Robinson
Carlucci
Caroline Cecil
Casa Mia
Casadeco
Casal
Casamance
Caselio
Charles Burger Paris
Chesapeake
China Seas
Chivasso
Christian Lacroix Maison
Christopher Farr Cloth
Clarke & Clarke
Cloth & Paper
CMO Paris
Cole & Son
Colefax and Fowler
Cowtan & Tout
Daisy Bennett
Dedar
Designers Guild
Donghia
Eden Hall Inc
Élitis
Elizabeth Eakins
Etamine
Etten
Fabricut
Fadini-Borghi
Farano Italian Leather
Fox Linton
Francine Home Collection
G P & J Baker

Galbraith & Paul
Garrett Leather
Gianti Fabrics
Grey Watkins
Harlequin
Hartmann & Forbes
Hinson
Hodsoll McKenzie
Holland & Sherry
Holly Hunt
Home Couture
Houlès
ILIV
Innovations
Interior Fabrics Inc
JAB Anstoetz Fabrics
James Hare
Jane Churchill
JF Fabrics
Jim Thompson
John Derian
Joseph Noble
Kenneth James
Kerry Joyce Textiles
Kirkby Design
Kravet
Larsen
Laura Park
Le Manach
Lee Jofa
Lelièvre Paris
Lillian August
Link
Luxury Fabrics and Furniture
Manuel Canovas
Marcus William
Mark Alexander
Material Works
Matthew Williamson
Maxwell Fabrics
Maya Romanoff
Misia
Missoni
Moon
Morris & Co
Mulberry Home
Nina Campbell
No. 9 Thompson
Novel Fabrics
Novus Textiles
Old World Weavers
Omexco
Osborne & Little
Otis Textiles
Pacific Designs
Paper & Ink
Parete Walls
Perennials
Phillip Jeffries
Pierre Frey
Pindler
Pollack
Prodital Leather
Quadrille
Questex
Ralph Lauren

Raoul Textiles
Romo
S. Harris
Samuel & Sons
Sanderson
Savannah Hayes
Scalamandre
Schumacher
Scion
Seabrook Designs
Sedallo
Society of Wonderland
Stout Textiles
Stroheim
Studio Zen Wallcoverings
Sunbrella
Telafina
Texture
Theo
Thibaut
Thorp of London
Threads
Travers
Trax Drapery Hardware
Trend
Ultrafabrics
Unique Fine Fabrics
United Fabrics
Vervain
Villa Nova
Wallquest
Warner Textures
Weitzner
William Yeoward
Winfield Thybony
Zimmer + Rohde
Zinc Textile
Zoffany

Robert James
Southern Home Collection
Sublime Original
Summer Classics
Universal Furniture
Uttermost
Vanguard



ART

Allyson Monson Photography
Ariana Hoffman
Art & Frame Source
CHC Art
Julia Contacessi
K. Palm Fine Art
Kate Stephenson Photography
Leftbank Art
LDN Collections
Society of Wonderland
Soicher Marin
Trowbridge
Wendover
Zoe Bios Creative



OUTDOOR

Arteriors
Bernhardt
Brown Jordan
Currey & Co
Four Hands
Lazar
Lexington
Made Goods
McGuire
Pacecek
Rene Cazares

DAMAGE CLAIMS

Photos clearly showing the problem must accompany the claim form. Send photos and form by email or USPS to:

NEW JERSEY

Jill Goldfarb
Schwartz Design Showroom
80 Fulton Street
Edison, NJ 08817
jill@schwartzdesignshowroom.com

CONNECTICUT

Lisa McAllister
Schwartz Design Showroom
330 Fairfield Avenue
Stamford, CT 06902
lisa@schwartzdesignshowroom.com

DATE _____

DESIGNER NAME _____

PHONE # _____

CLIENT NAME _____

CLIENT ADDRESS _____

CLIENT PHONE # _____

PURCHASE ORDER # _____

MANUFACTURER _____

ITEM # _____

DESCRIPTION OF DAMAGE _____

DELIVERED BY _____

DATE DELIVERED _____

CREDIT CARD AUTHORIZATION



CARD NUMBER _____

EXPIRATION DATE _____ / _____ SECURITY CODE* _____

COMPANY NAME _____

NAME ON CARD _____

BILLING ADDRESS _____

CITY _____

STATE _____ ZIP CODE _____

CARD HOLDER'S PHONE (_____) _____ - _____

EMAIL ADDRESS** _____

AUTHORIZED SIGNATURE _____

DATE _____

SALES ORDER _____

CHARGE AMOUNT _____

- Deposit
- Final Payment
- Payment in Full

* 3 (MC/Visa) or 4 (AmEx) digits printed on the reverse side of the card.

** A receipt will be emailed once the credit card has been charged